



WCPA MEETING SET! COME JOIN US ON SEPTEMBER 6!

On September 6, 2012, Mary Hennessey, the Industrial Fabric Association International's newly installed president is coming to meet with WCPA members. WCPA invited Mary Hennessey to our meeting as an honored guest to meet our Board and members.

The meeting will start at 10:30 AM and conclude at 2:30 PM. Lunch is being provided generously by WCPA president Bud Weisbart who is also hosting this event at his business in Fontana, CA.

During the WCPA meeting, there will be a meet and greet with Mary, an opportunity to talk to Mary about IFAI and WCPA's relationship, how we can foster growth and more meetings and events.

So far we have about 20 people registered for the event. It's not too late to sign up and join us for this special occasion. There will be a Q&A session, an opportunity to voice your suggestions, and more.

Finally, there will be a board meeting to conclude the day-long event and members will have a chance to talk about our next annual meeting location, regional meeting topics, and other issues concerning the organization.

If you would like to attend this event, please confirm as soon as you are able, to Carol Park at wcpa2012@hotmail.com or Bud Weisbart by calling him directly at 909-829-444.

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I JUST GOT PAID OVER \$400 TO JOIN WCPA!!

By Bud Weisbart, WCPA President

Registration for the WCPA Meeting

It's not too late to come join us for the WCPA meeting and our special guest from the Industrial Fabrics Association International!

The meeting is set for September 6 in Fontana, CA at WCPA president's business A&R Tarpaulins Inc.

Honored and invited guest Mary Hennessey will come to talk to the WCPA about the relationship between our two organizations. Lunch will be served and the program will end around 1 PM.

After the special talk from Mary, WCPA will hold another meeting to talk about our organization's direction and the things we need to do.

So come prepared! Come with ideas! And have a good time! Why not take a mini-getaway and come support the WCPA?

So far we have about 20 people registered for the event. It's not too late to add your name to the list! Just contact me at the email address below and I'll be happy to add you to the roster.

Hope to see you all there!

Thank you!

Carol Park
Coordinator
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Sometimes too good to be true is really true even if it seems too good! An example is the Membership Incentive Program (MIP) that members of WCPA receive when they join.

Yes, it costs \$150 to join our association, but it's well worth the tax deductible membership fee!

Our goal is to really have folks in our industry join because we want to build our industry in the Western United States through the collaboration and information that joining provides.

While the MIP program is a nice incentive, isn't it just nice to take advantage of the discounts on the purchases we make for supplies we need in any case from new suppliers as well as the suppliers we already know and are also supporting the association?!

Just this month as I was signing checks I noticed three that were for materials that were invoiced at about \$1,500, \$750 and \$2,000 for a total of \$4,250.

But because I had the wonderful benefit of being a member of WCPA, I was able to use my MIP coupons! I was able to reduce the price of those invoices by a total \$425.

I ended up paying only \$3,825 for all three invoices!

Again, we deeply appreciate the support of our member vendors, and we appreciate how this incentive really adds up to dollars in our pockets.

We also really, really appreciate the participation of our members who may for the first time order from one of the participating suppliers because of the MIP coupons.

As I write this, your WCPA Board is preparing for the honor of our visit from the newly appointed CEO of the Industrial Fabrics Association International, Mary Hennessey.

She will be joining us for an open meeting of the WCPA at my company, A&R Tarpaulins, in Fontana, California on September 6.

Remember this is an open meeting, as are all WCPA Board meetings, and we invite and encourage your participation between 10:30 AM and 2:30 PM on September 6.

We will be providing lunch and hope to see many of you here! If you could please let us know if you will be attending the event so that we can plan appropriately, I would greatly appreciate it!

The location of the meeting:
A&R Tarpaulins, Inc.
16246 Valley Blvd., Fontana,
CA 92335
909-829-4444

Feel free to bring your colleagues with you. Also, remember that during the meeting there will be time to not only meet and greet Mary, but also to ask questions.

Finally, after the meeting, there will be a brief WCPA Board meeting, open to all, dealing with where the next location of our annual meeting should be. We will also discuss WCPA's membership growth plans, regional meeting ideas, and other issues concerning our members.

Please feel free to bring a colleague with you to this meeting. We look forward to seeing you!

The Service Core of Retired Executives

The Service Core of Retired Executives (SCORE) is a nonprofit association that dedicates itself to helping small businesses.

SCORE helps businesses get off the ground, grow and achieve their goals through education and mentorship, according to its Web site.

The nonprofit has been around for more than 50 years and has 364 chapters that hold events, workshops and more around the country!

SCORE matches entrepreneurs with local volunteer mentors who consult and help business owners with the challenges of running a company.

SCORE is supported by the Small Business Administration and has a network of more than 13,000 volunteers.

Most of SCORE's local and online workshops and classes, counseling, and other services are free or low cost.

The organization also accepts new volunteers. If you would like to donate your time to help other entrepreneurs, contact SCORE and become a volunteer today.

SCORE offers various tips, advice, and resources online as well as through its local chapter offices. Visit www.score.org for more information.

Did you know that the U.S. Department of Labor offers resources to businesses?

You can find links to the department's enforcement agencies compliance and assistance administrations, standards, programs and more!

Visit www.dol.gov to find these great resources.

Also, the Department of Labor offers data on average employment wages by type of industry.

The department also offers links to grants for you to take advantage of! For example, you can go to the department's grants page at <http://www.dol.gov/dol/grants2.htm> and find resources and instruction for applying for a grant.

The page also offers other federal government information links and a step-by-step process on getting started with www.grants.gov, the official grants page of the United States government.

The Department of Labor's Web site also offers links to categories of issues that concern your business including:

[Disability Resources](#)
[Forms](#)
[Funding Opportunities](#)
[Health Plans & Benefits](#)
[Hiring](#)
[Labor Relations Regulations](#)
[Spanish Language](#)
[Statistics](#)
[Termination](#)
[Training](#)
[Wages](#)
[Work Hours](#)
[Workers' Compensation](#)
[Youth & Labor](#)
[...and more](#)



The Department also offers its own newsletter you can sign up for to receive the latest updates and information.

Another great resource and interesting fact offered by the department is the unemployment rate. The monthly statistics is posted on the Web site's front page.

Currently, unemployment as of July 2012 was 8.3 percent.

You can also subscribe to the Department's statistics updates email list to receive this information.

The Department of Labor also offers emails by category which includes: Wages; unemployment insurance, health plans and benefits – continuation of health coverage; and more.

Another great thing about the Department of Labor is that it offers a nifty, simple to use DOL Services by Location map.

Go to:

<http://www.dol.gov/dol/location.htm>.

Simply enter your zip code and you will be taken to a page with a list of the nearest organizations that offer local and regional Department of Labor programs and services.

Government resources can be easy to use, helpful, and often times free for your business.

BusinessUSA Government Resource

Did you know that there's a new resource for businesses?! BusinessUSA is a new resource that's still in its Beta stages but offers plenty of help for you and your small business!

The Web site is a centralized, one-stop resource for businesses to access services that will help them grow and hire.

BusinessUSA connects small businesses and exporters by using technology to quickly get them to the information and services they're looking for.

The Web site is still being tested and is asking for your feedback to help design it and offer the tips and resources you need. Visit www.businessusa.gov for more information.



FABTECH Event in Las Vegas November 12-14

The FABTECH event is set for November 12-14, 2012 in Las Vegas at the Las Vegas Convention Center!

The event is North America's largest metal forming, fabricating, welding and finishing event.

Learn new ways to work smarter, operate leaner and boost productivity.

As a participant you will learn about products, resources and ideas that can help you grow and strengthen your business.

Come learn or spruce up on your welding knowledge during this three-day event!

Participants will also have the opportunity to learn more about metal fabrication products and processes.

The conference also features an exhibition with plenty of exhibitors on the show floor. You can also attend one of the more than 100 sessions and learn new skills, and more!

So come meet new people, catch up with old friends and colleagues, and take a moment to relax after a long day during the show at one of the many attractions in Las Vegas.

Visit www.fabtechexpo.com for more information. You can also contact Alan Johnson to learn more at: alantheinspector@verizon.net.



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